

**CHILDREN OF VIETNAM  
Greensboro, North Carolina**

**INDEPENDENT AUDITORS' REPORT  
AND  
FINANCIAL STATEMENTS**

**As of and for the Year Ended  
June 30, 2024**

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## *Turlington and Company, L.L.P.*

*Certified Public Accountants*

### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Children of Vietnam  
Greensboro, North Carolina

#### **Opinion**

We have audited the financial statements of Children of Vietnam (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Children of Vietnam as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Children of Vietnam and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Children of Vietnam's ability to continue as a going concern for one year after the date that the financial statements are issued or within one year after the date that the financial statements are available to be issued, when applicable.

#### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

## **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

### **Auditors' Responsibilities for the Audit of the Financial Statements (Continued)**

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Children of Vietnam's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Children of Vietnam's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

*Furlington and Company, S.C.P.*

Winston-Salem, North Carolina  
December 17, 2024

**CHILDREN OF VIETNAM**

**STATEMENT OF FINANCIAL POSITION**  
**June 30, 2024**

**ASSETS**

Current assets:	
Cash and equivalents	\$ 551,937
Short-term investments	836,395
Accounts receivable	18,527
Prepaid expenses	4,850
	<hr/>
	1,411,709
Noncurrent assets:	
Operating lease right of use assets	43,130
	<hr/>
Total assets	\$ 1,454,839
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**LIABILITIES AND NET ASSETS**

Current liabilities:	
Operating lease obligations, current	\$ 16,206
Accounts payable	1,873
Accrued expenses	20,603
	<hr/>
	38,682
Noncurrent liabilities:	
Operating lease obligations, noncurrent	25,721
	<hr/>
	64,403
Net assets:	
Without donor restrictions:	
Undesignated	794,520
Designated	128,502
	<hr/>
	923,022
With donor restrictions	467,414
	<hr/>
	1,390,436
Total liabilities and net assets	\$ 1,454,839
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The accompanying notes are an integral part of the financial statements

**CHILDREN OF VIETNAM**

**STATEMENT OF ACTIVITIES**  
**Year Ended June 30, 2024**

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Operating activities:			
Public support and revenue:			
Grants and contributions	\$ 106,763	\$ 688,596	\$ 795,359
Special events	156,011		156,011
Contributions of nonfinancial assets	661,478	49,111	710,589
Investment return, net	48,643		48,643
Net assets released from restrictions	524,870	( 524,870 )	-
Total public support and revenue	<u>1,497,765</u>	<u>212,837</u>	<u>1,710,602</u>
Expenses:			
Program services	1,300,393		1,300,393
Supporting services:			
Management and general	169,988		169,988
Fundraising	79,105		79,105
Total expenses	<u>1,549,486</u>		<u>1,549,486</u>
Changes in net assets from operations	( 51,721 )	212,837	161,116
Nonoperating activities:			
Loss on termination of operating lease	( 1,904 )		( 1,904 )
Losses of foreign currency translation adjustments	( 2,581 )		( 2,581 )
	<u>( 4,485 )</u>		<u>( 4,485 )</u>
Changes in net assets	( 56,206 )	212,837	156,631
Net assets at beginning of year	<u>979,228</u>	<u>254,577</u>	<u>1,233,805</u>
Net assets at end of year	<u>\$ 923,022</u>	<u>\$ 467,414</u>	<u>\$ 1,390,436</u>

The accompanying notes are an integral part of the financial statements

**CHILDREN OF VIETNAM**

**STATEMENT OF FUNCTIONAL EXPENSES**  
**Year Ended June 30, 2024**

	<b>Program Services</b>	<b>Support Services</b>			<b>Total</b>
		<b>Management and General</b>	<b>Fundraising</b>		
Salaries and wages	\$ 188,948	\$ 76,651	\$ 56,783		\$ 322,382
Education	153,808				153,808
Nutrition	728,675				728,675
Health care	10,400				10,400
Hope System of Care for Children with Disabilities	50,983				50,983
Empowering Foundations for Women and their Children	47,442				47,442
Disaster relief	1,825				1,825
Travel and meetings	58,920	20,412	785		80,117
Professional fees	35,598	39,538			75,136
Security services		3,742			3,742
Postage and shipping		452	176		628
Utilities	170	883			1,053
Office supplies	1,705	17,249	18		18,972
Fundraising	3,269		1,229		4,498
Online processing fees		187	14,171		14,358
Miscellaneous	1,851	3,448	4,301		9,600
Insurance		637	666		1,303
Bank fees		2,741			2,741
Telephone and internet	53	224			277
Repairs and maintenance	42	1,316			1,358
Lease costs	16,532	1,694			18,226
Printing and reproduction	172	814	976		1,962
	<b><u>\$ 1,300,393</u></b>	<b><u>\$ 169,988</u></b>	<b><u>\$ 79,105</u></b>		<b><u>\$ 1,549,486</u></b>

The accompanying notes are an integral part of the financial statements

**CHILDREN OF VIETNAM**

**STATEMENT OF CASH FLOWS**  
**Year Ended June 30, 2024**

Cash flows from operating activities:

Change in net assets	\$ 156,631
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Accrued interest on short-term investments	( 36,395 )
Loss on termination of operating lease	1,904
Contributed securities	( 49,111 )
Realized loss on sale of securities	449
Changes in assets and liabilities:	
Accounts receivable	( 18,527 )
Prepayments	4,202
Accounts payable	1,873
Accrued expenses	9,320
Operating lease obligations	( 823 )
Net cash provided by operating activities	<u>69,523</u>

Cash flows from investing activities:

Purchases of short-term investments	( 300,000 )
Proceeds from the sale of marketable securities	<u>48,662</u>
Net cash used for investing activities	( 251,338 )
Net decrease in cash and equivalents	( 181,815 )
Cash and equivalents at beginning of year	<u>733,752</u>
Cash and equivalents at end of year	<u>\$ 551,937</u>

Supplemental noncash activity:

Increase in operating lease obligations through acquisition of operating lease right of use assets	\$ 53,039
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The accompanying notes are an integral part of the financial statements

## CHILDREN OF VIETNAM

### NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended June 30, 2024

#### **1. Description of Organization:**

Children of Vietnam (the Organization) is a nonprofit corporation established in 1998 that works to lift children out of poverty by eliminating barriers to fulfilling their potential through comprehensive services that focus on one child, one family, and one community at a time. The Organization envisions a Vietnam in which all children flourish, reach their full potential, and contribute positively to society.

The Organization accomplishes its mission by tackling the many challenges children face in poverty with wraparound services in education, nutrition, and health. It works with vulnerable children, including poor, ethnic children, and those with disabilities (including those negatively affected by Agent Orange/dioxin). Further, it works with single mothers to develop their livelihoods and resiliency and communities to implement early education and provide clean water and sanitation.

#### **2. Summary of Significant Accounting Policies:**

These financial statements have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America, with the more significant of these principles described as follows:

The Organization records resources for accounting and reporting purposes into two net assets categories: net assets without donor restrictions and net assets with donor restrictions, based on the existence or absence of donor-imposed restrictions.

*Net assets without donor restrictions* - Net assets that are available for any purpose consistent with the Organization's mission. From time-to-time, the Organization's Board of Directors may designate a portion of these net assets for specific purposes which makes them unavailable for use at management's discretion.

*Net assets with donor restrictions* - Net assets subject to specific, donor-imposed restrictions that must be met by actions of the Organization and/or passage of time. When a restriction expires, the net assets are reclassified to net assets without donor restrictions and are reported in the statement of activities as released from restrictions. Some net assets may include donor-imposed restrictions that the assets be held in perpetuity, while permitting the Organization to expend the income generated by those assets.

Cash and cash equivalents, as stated for cash flow purposes, consists of interest and noninterest-bearing cash accounts with original maturities of three months or less.

Short-term investments consist of certificates of deposit with scheduled maturity dates of less than one year.

The Organization accounts for contributions in accordance with ASC 958-605, *Contributions Received*. Contributions, including unconditional promises to give, are recognized as income in the period that the commitment is made. Contributions received are recorded as an increase in either net assets with donor restrictions or net assets without donor restrictions depending on the existence and/or nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions received for which the donor receives commensurate value are accounted for as exchange transactions and the related revenues are recognized under ASC 606, *Revenue from Contracts with Customers*. Contributions received that provide for a right of return or release and that are subject to certain barriers are treated as conditional contributions and are recognized as income in the period in which those barriers are satisfied, which may differ from the time at which the contribution is made.

## CHILDREN OF VIETNAM

### NOTES TO FINANCIAL STATEMENTS

#### **2. Summary of Significant Accounting Policies (Continued):**

Purchases of property and equipment for amounts greater than \$5,000 are capitalized at cost. Major renewals and betterments that extend the useful lives of property and equipment are capitalized at cost if purchased or fair market value if contributed. Expenditures for maintenance, repairs, and minor renewals, and purchases of property and equipment for amounts below the Organization's capitalization threshold are charged to expense as incurred.

The requirements for the recognition of contributed services in the financial statements are set forth in ASC 958-605, *Contributions Received*. Donated services should be recorded when (1) they create or enhance non-financial assets, or (2) they require specialized skills provided by individuals possessing those skills and are services that would typically be purchased if not provided by donation. A substantial number of volunteers and charitable companies have donated significant time and services to assist the Organization in carrying out its mission; however, the value of services is not reflected in the accompanying financial statements as the criteria for recognition has not been met.

Contributions of nonfinancial assets are recognized at fair value at the time the contribution is made to the Organization. These contributions are reflected as a component of either net assets with donor restrictions or net assets without donor restrictions depending on the nature and extent of restrictions, if any, made by the donor.

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses that are directly attributable to a functional area are directly assigned to that area. Other costs are allocated to the functional areas using reasonable bases that are consistently applied, including either time or effort expended, usage of space, revenues, or other allocation bases.

The Organization recognizes tax benefits from uncertain tax positions at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority.

The Organization accounts for its leasing activities in accordance with ASC 842, *Leases*. Under ASC 842, all leases, with limited exceptions, are recognized on the statement of financial position as right of use assets and related lease obligations. The Organization classifies its leases as either operating leases or finance leases depending on the nature and terms of the agreements. Operating lease expense is recognized on a straight-line basis over the lease term whereas finance lease expense includes components of interest related to the accretion of the finance lease liability, and amortization related to the finance lease right of use assets. The Organization has elected to apply the short-term lease exception whereby right of use assets and lease obligations pertaining to leases with an original term of less than 12 months are not reflected in the statement of financial position. Further, the Organization has elected to use the risk-free discount rate in valuing lease obligations for certain asset classes. See Note 7 for additional information regarding the Organization's leasing activities.

The Organization initially adopted ASC 326, *Financial Instruments - Credit Losses*, effective July 1, 2023. ASC 326 generally provides that an allowance for credit losses, which includes all expected losses during the life of the financial asset, should be reflected upon initial recognition of the financial asset and the allowance should be revalued at each reporting period based on historical, current, and future facts and circumstances. Certain financial assets held by the Organization, including accounts receivable, fall within the scope of ASC 326. The adoption of ASC 326 did not have a material effect on the Organization's financial statements as both historical write-offs and expected future credit losses are minimal based on the nature of these financial assets and the parties from whom those amounts are due.

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## CHILDREN OF VIETNAM

### NOTES TO FINANCIAL STATEMENTS

#### **3. Concentrations:**

The Organization places its cash and cash equivalents on deposit with financial institutions insured by the Federal Deposit Insurance Corporation (FDIC). Deposits held in noninterest-bearing transaction accounts are aggregated with any interest-bearing deposits the owner may hold in the same ownership category, and the combined total is insured up to at least \$250,000. During the year, the Organization from time to time may have had amounts on deposit in excess of the insured limit. As of June 30, 2024, the Organization had deposits of \$569,924 in excess of the insured limit.

#### **4. Liquidity and Availability of Resources:**

The Organization's financial assets that are available for general expenditures within one year of June 30, 2024 are as follows:

Financial assets available within one year:

Cash and equivalents	\$ 551,937
Short-term investments	836,395
Accounts receivable	<u>18,527</u>
Total financial assets available within one year	<u>1,406,859</u>

Less, amounts unavailable for general expenditures within one year due to:

Restricted by donors with purpose restrictions	467,414
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Less, amounts unavailable to management without board approval:

Designated for operating reserve	<u>128,502</u>
Total amounts unavailable for general expenditures within one year	<u>595,916</u>

Total financial assets available for general expenditure within one year	<u>\$ 810,943</u>
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The Organization's policy is to structure its financial assets in such a manner to be available for general expenditures as the obligations come due. To help facilitate unanticipated liquidity needs, the Organization has substantial board-designated funds to draw upon, if needed.

#### **5. Restricted and Designated Net Assets:**

Net assets with donor restrictions consist of cash and equivalents and the amounts have been restricted by donors for the following program activities at June 30, 2024:

Program use restrictions:

Education	\$ 405,449
Delivering water	1,200
Nutrition	15,553
Empowering Foundations for Women and Children	36,097
Hope System of Care for Children with Disabilities	<u>9,115</u>
	<u>\$ 467,414</u>

A summary of net assets released from restrictions during the year ended June 30, 2024 is as follows:

Satisfaction of restrictions through:

Incurrence of program and other operating expenses	<u>\$ 524,870</u>
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Additionally, the Organization's Board of Directors has designated certain net assets totaling \$128,502 to function as an operating reserve. There were no changes to the operating reserve amounts during the year ended June 30, 2024.

## CHILDREN OF VIETNAM

### NOTES TO FINANCIAL STATEMENTS

#### **6. Contributions of Nonfinancial Assets:**

The Organization's contributions of nonfinancial assets recognized in the statement of activities were as follows for the year ended June 30, 2024:

Program supplies	\$ 661,478
Marketable securities	49,111
	<u>\$ 710,589</u>

The Organization works with partner agencies in Vietnam to provide food and other goods to those in need. Contributed program supplies consist of dehydrated food provided by a partner agency to the Organization at no cost. The value is based on the market price of the products received. These items are used for the Organization's program rather than monetized. Additionally, these contributions are not subject to donor-imposed time or use restrictions.

The contributed marketable securities were valued based on publicly available market pricing for identical securities in active markets at the date of donation. These securities were liquidated (monetized) upon receipt and the proceeds from liquidation are to be used for the Organization's programming in accordance with donor-specified use restrictions.

#### **7. Leases:**

The Organization leases certain office and warehouse space under agreements that qualify as operating leases under ASC 842, *Leases*, and others that qualify for the short-term lease exception.

The operating lease agreement for warehouse space provides for fixed semi-annual payments of \$2,261 over a term of 36 months. The lease is scheduled to expire during the year ended June 30, 2027.

The operating lease agreement for office space provides for semi-annual payments that increase annually over the lease term. The semi-annual payment for the year ended June 30, 2024 was \$6,182. The lease agreement provides for a term of 36 months and is scheduled to expire during the year ended June 30, 2027.

These operating lease agreements are denominated in foreign currency (Vietnamese dong), and future minimum payments were converted to the reporting currency (US dollar) using the exchange rate at lease commencement. These lease liabilities and related right of use assets are not subject to remeasurement for subsequent changes in foreign currency exchange rates.

Total lease costs were comprised of the following for the year ended June 30, 2024:

Operating lease costs	\$ 10,609
Short-term lease costs	7,617
	<u>\$ 18,226</u>

Future minimum payments under the active operating lease agreements at June 30, 2024 are as follows:

<u>Year Ending June 30</u>	<u>Amount</u>
2025	\$ 17,503
2026	18,801
2027	<u>7,480</u>
Total lease payments	43,784
Less, present value discount	<u>1,857</u>
	<u>\$ 41,927</u>

## CHILDREN OF VIETNAM

### NOTES TO FINANCIAL STATEMENTS

#### **7. Leases (Continued):**

At June 30, 2024, the weighted average discount rate on operating leases was 4.25% and the weighted average remaining lease term was 2.52 years.

During the year ended June 30, 2024, the Organization prematurely terminated a lease agreement that was previously classified as an operating lease. This event resulted in a loss on termination totaling \$1,904 and the loss is reflected in nonoperating activities in the accompanying statement of activities.

#### **8. Income Tax Status:**

The Organization has been determined to be exempt from income taxes under Code Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170 of the Internal Revenue Code. Annual information returns are filed as required.

The Organization has determined that it has no uncertain income tax positions as of June 30, 2024. Also, the Organization does not anticipate any increase or decrease in unrecognized tax benefits during the next twelve months that would result in a material change in its financial position. The Organization's income tax returns for years ended after June 30, 2021 remain open for examination.

The Organization includes interest and penalties in the financial statements as a component of income tax expense. No interest or penalties are included in the Organization's income tax expense for the year ended June 30, 2024.

#### **9. Retirement Plan:**

The Organization sponsors a Savings Incentive Match Program for Employees (SIMPLE IRA) plan for its eligible employees in the United States. Employees are eligible to participate in the plan after completing six months of full-time service. Employees may contribute a portion of their compensation to the plan, subject to the annual limits established by the Internal Revenue Service (IRS). The Organization matches employees' contributions up to 3% of each participating employee's salary. The Organization's matching contributions to the plan totaled \$5,213 for the year ended June 30, 2024.

#### **10. Related Party Transactions:**

The Organization receives contributions from members of the Board of Directors. Support from current Board members was \$45,181 for the year ended June 30, 2024. There were no contributions receivable from Board members at June 30, 2024.

#### **11. Risk and Uncertainties:**

The Organization's program services operate in Da Nang, Quang Nam Province, Quang Ngai Province and occasionally other provinces in Vietnam. Foreign operations are subject to risks inherent in operating under a different legal system and economic environment. Among the risks are changes in existing tax laws, possible limitations on foreign income repatriation, government price or foreign exchange controls, and restrictions on currency exchange. Net assets of the Organization's foreign operations are less than 1% of the Organization's total net assets at June 30, 2024.

#### **12. Subsequent Events:**

The Organization has evaluated all subsequent events through December 17, 2024, the date the financial statements were available to be issued. No events were identified that would require adjustment of or disclosure in the accompanying financial statements.